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ANNUAL REPORT

IDAPP PO Box IDAPP Deerfield, III. 60015 (312) 948-8620

Student Loan Secondary Market

1104/29

UNIVERSITY OF ILLINOIS-URBANA

IDAPP PROVIDES ACCESS TO STUDENT LOANS

IDAPP is actively working to achieve the basic goal that no Illinois student be denied an education due to a lack of funds. The attached report reflects our progress toward achieving this goal in FY82. Since IDAPP's inception the dollar amount of Illinois guaranteed student loans has increased from \$51,912,668 in FY77 to \$436,380,452 in FY82 which is more than an 840% increase.

Market studies continue to show that IDAPP is the single most important factor in creating the increase in availability of student loans. There are many reasons for the increased demand for guaranteed student loans ranging from inflation to the Middle Income Student Assistance Act. However, Illinois lenders state that without IDAPP they would have to restrict the availability of guaranteed student loans to certain borrowers.

THRU SERVICE TO LENDERS

IDAPP increases access to student loans by eliminating the single most expensive administrative cost of student loans — non-routine collection costs. During FY82 some 635 lenders out of a total of 998 IDAPP lenders used IDAPP's services. They sold \$20,799,861 in accounts bringing the total sales to IDAPP to \$54,885,009. IDAPP paid 100% of principal and interest to lenders within 10 days of receipt of a complete account.

MAINTAINING A STRONG FINANCIAL POSITION

The first obligation under existing contracts is to protect the security of investors. All interest, principal and debt service reserves were funded as the top priority. Net income increased to \$3,820,007 of which \$342,468 was applied to the debt service reserve. Total assets increased from \$54,702,344 to \$88,376,826. Total program equity increased during the year from \$5,056,852 to \$8,876,859. Under IDAPP's contract with investors, this increased equity will provide additional security until the outstanding bonds and notes are retired. At that time all excess funds will be paid to the federal government. During the year IDAPP sold \$35,000,000 in demand notes backed by lines of credit with 25 Illinois lenders.

AND PREVENTING DEFAULTS

After extensive collection work, students have responded positively to collection contacts by IDAPP. Collections revenues increased by \$3,865,170 to a total of \$11,632,181. Recent changes in federal legislation dictate that IDAPP must make extensive modifications to both the collection and accounting systems. Because this new federal legislation has decreased operating revenue and increased costs, however, certain default prevention activities that would ultimately benefit the federal taxpayer must be eliminated. As one of over 1200 lenders in Illinois, we look ahead to a period in which Federal and State legislation, regulations, and audit recommendations are measured against a cost benefit standard.

At the time IDAPP was created, the Governor set an objective for IDAPP to improve student access to educational loans from commercial lenders. The attached financial statements show that the resulting partnership with 998 lenders is achieving positive results in the State of Illinois.

ILLINOIS DESIGNATED ACCOUNT PURCHASE PROGRAM STATEMENTS OF FINANCIAL POSITION

	June 30	
ASSETS	<u>82</u>	<u>81</u>
Cash		
Checking Account	\$ 436,697	\$ 329,414
Savings Account	2,369,570	
Student Loan Receivable	40,016,822	26,331,684
Accrued Interest Receivable	955,165	683,844
Special Allowance Receivable	856,843	773,987
Investments	22,318,577	10,891,698
Accrued Investment Income	574,167	400,540
Equipment	418,711	360,821
Accumulated Depreciation	(104,475)	(26,522)
Restricted		
Cash	624,971	698,046
Investments	19,909,778	14,258,832
Total	\$88,376,826	\$54,702,344
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LIABILITIES AND PROGRAM	I EQUITY	
LIABILITIES		
Deferred Credit	\$ 286,408	
Accounts Payable	57,015	\$ 159,818
Accrued Interest Payable	1,167,791	1,038,237
Bonds Payable	42,988,753	48,447,437
Notes Payable	35,000,000	وباللجرولات
	\$79,499,967	\$49,645,492
PROGRAM EQUITY		
Retained Earnings:		
Reserved for:		
Bonds and Interest	\$12,091,233	\$11,695,901
Other Reserves	3,145,778	3,215,637
Unreserved	(6,360,152)	(9,854,686)
Total Program Equity	8,876,859	5,056,852
Total	\$88,376,826	\$54,702,344

ILLINOIS DESIGNATED ACCOUNT PURCHASE PROGRAM STATEMENTS OF REVENUES AND EXPENSES

AND EXPENSES			
	June 30		
	1982	1981	
	1002	1001	
Operating revenues:			
Interest on loans	\$ 2,192,703	\$ 1605 700	
Special allowance and interest	3,167,520	2,259,470	
	\$ 5,360,223		
Operating expenses	1,413,958	1,125,996	
the state of the s			
Operating income	3,946,265	2,739,174	
Interest on investments	3,678,680	2,617,115	
Less bond interest	(3,804,938)	(2,820,526)	
Net income	\$ 3,820,007	\$ 2,535,763	
STATEMENT OF CHANGES IN	I CINANCIAL DO	CITION	
STATEMENT OF CHANGES IN			
	<u>1982</u>	<u>1981</u>	
CASH AND INVESTMENTS			
PROVIDED BY			
Operations:			
Net income	\$ 3,820,007	\$ 2,535,763	
Items which did not require			
outlay of cash and			
investments:		112	
Depreciation	77,953	20,133	
Amortization of bond discount	121,316	102,437	
Increase in:		(4, 400, 700)	
Accrued interest receivable	(527,804)	(1,109,788)	
Accounts payable	000.400	132,458	
Deferred credit	286,408	500,000	
Accrued interest payable	129,554	598,920	
Reduction in accounts payable	(102,803)		
Total cash and investments			
provided by operations	\$ 3,804,631	\$ 2,279,923	
Proceeds from sale of revenue			
bonds		24,500,000	
Proceeds from sale of notes	35,000,000		
Repayments and reimbursements			
of loans	7,114,723	4,901,622	
	\$45,919,354	\$31,681,545	
CASH AND INVESTMENTS			
APPLIED TO			
Purchase of loans	\$20,799,861	\$14,084,990	
Purchase of office equipment	57,890	329,504	
Retirement of revenue bonds	3.7555		
payable	5,580,000	2,035,000	
	\$26,437,751	\$16,449,494	
	720, 7 37,731	דטר,טרד,טוץ	
Increase (decrease) in cash			
and investments	\$19,481,603	\$15.232.051	
und investments	110/101/000		
See Notes to Financial Statements			
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IDAPP Student Loan Purchase Fund

CALENDAR YEAR 1983

c/o Illinois State Scholarship Commission 102 Wilmot Road, Deerfield, III. 60015

(312) 948-8620

PAY

TO THE

2-221

NET AMOUNT

DATE GROSS DISCOUNT

ACCOUNTS X #3600* AVERAGE LOAN SIZE =

YOUR ELIGIBILITY IS ROBE LABS)

(SEE BACK OF THIS CHECK FOR HOW IT WORKS.)

BANK AND TRUST COMPANY CHICAGO, ILLINOIS

I318,3 IVA? 171/82 C.3

Write your own check.

It's as easy as 1-2-3!

- 1. Your eligibility is provided on the attached check.
- 2. Since the average loan size is about \$3,600*...
- 3. The total \$ amount of the IDAPP check to you can be calculated based upon your decision to use it.

ILLINOIS STATE LIBRARY



Larry E. Matejka, Executive Director

COMMISSIONERS

The Illinois State Scholarship Commission is a Governor appointed body of nine persons responsible for the administration of the Commission and its divisions, which includes the Illinois Designated Account Purchase Program:

Peter Lardner, Chairman President, Chief Executive Officer Bituminous Insurance Company Bitco Corp. Rock Island, Illinois

Luke Helm, Assistant Chairman Assistant Principal Du Sable High School Chicago, Illinois

> Dr. Allen Y. Baker Optometrist Pinckneyville, Illinois

Ms. Patricia Banks, Attorney Chicago, Illinois

Ms. Catherine Bertini, Manager State, Local Public Affairs Container Corporation of America Chicago, Illinois

David P. Eisenman
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University of Illinois
Urbana, Illinois

Ms. Lois C. Mazzuca College Consultant Glenbrook North High School Northbrook, Illinois

Mr. George R. Stevens President, G.R. Stevens Enterprises Lake Forest, Illinois

Ms. Gretchen A. Winter, Student University of Chicago Law School Chicago, Illinois

Created in 1977 by the Student Loan Purchase Program Law, the Illinois Designated Account Purchase Program (IDAPP), is designed to reduce the administrative cost currently born by Lenders which participate in the Guarantee Program, thereby making increased investment in Student Loans financially more attractive and therefore improve student's access to loans.

Carol Wennerdahl, Asst. Exec. Director Director State Student Loan Programs

ADVISORS

The policies of the Purchase Program are determined by the Scholarship Commission which has empaneled the following committee of advisors having specialized knowledge in the areas of finance, law, and education:

> Mr. Paul Brandel, Attorney, Board Member Four Suburban Chicago Banks

Mr. Clayton Brown, President Clayton Brown and Associates, Inc., Chicago, Illinois

Mr. George M. Burditt, Attorney, Past President, Chicago Bar Association, Chicago, Illinois

Mr. Jack Emmons, President Security Bank & Trust Company, Mt. Carmel, Illinois

Mr. Richard Ensweiler, President
Illinois Credit Union League, Bensenville, Illinois

Dr. Gene Lerner, Professor of Finance Northwestern University, Evanston, Illinois

Mr. George M. Morvis, President Financial Shares Corporation, Chicago, Illinois

Mr. Donald S. Ohannes, Senior Investment Manager Allstate Insurance Company, Northbrook, Illinois

Mr. Howard Prince, Past President Chicago Area Council of Savings Associations Talman-Home Federal Savings and Loan, Chicago, Illinois

Mr. Michael M. Smith, C.P.A., Partner Peat Marwick Mitchell & Co., Chicago, Illinois

Ms. Hattie S. Stewart, President Hattie S. Stewart Associates, Evanston, Illinois

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Mr. Michael J. Warner
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Mr. Joseph O. Weisenberg, C.P.A. Roosevelt University, Chicago, Illinois